

City of Marion

August 23, 1995

Tim Wirfs
Wirfs Industries, Inc.
4021 W. Main Street
McHenry, Illinois 60050

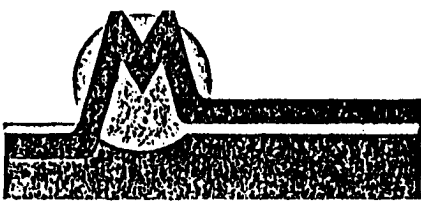
Dear Mr. Wirfs

I wish to take this opportunity to thank you and express my appreciation for your assistance and cooperation in completing the warranty repairs to our Pierce aerial apparatus (E8670). The quality and workmanship of your repairs is outstanding and all of my people are very happy with the modification to the officer's seat.

Should you ever have the need, please feel free to use the Marion, Iowa Fire Department as reference.

Respectfully,

James L. Ford, Chief
Marion Fire Department



City of Marion

August 21, 1995

Mike Grabner, Warranty Supervisor
Pierce Manufacturing, Inc.
P.O. Box 2017
Appleton, Wisconsin 54913

Dear Mr. Grabner,

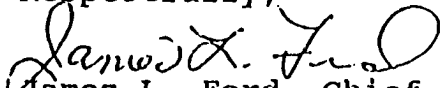
I wish to express my appreciation for your assistance in expediting the torque box reinforcement retrofit of our 75' Pierce quint style aerial (E8670).

We delivered the aerial to Wirfs Industries August 19th and picked it up August 26th. Assistant Chief Busenbark and myself were both impressed with the quality and workmanship of Wirfs Industries. We found Tim Wirfs to be a very personable individual who went out of his way to resolve and repair several minor problems we had experienced with the apparatus.

Please find the attached listing of expenses incurred in the delivery and return of our aerial from Marion, Iowa to McHenry, Illinois and back.

Thanks again for your assistance.

Respectfully,


James L. Ford, Chief
Marion Fire Department